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www.cit.com

CIT Vendor Finance



Vendor financing solutions

CIT Vendor Finance provides sales aid financing for manufacturers and distributors around the globe. We are a leading provider of global vendor finance programs with active relationships among top players in industries such as printing, technology, office products and other diversified industries.

Solutions

- Capital and operating leases
- Customized financing structures
- Collateral or cash flow loans
- Wholesale and retail financing for distributors/manufacturers
- Discounting programs
- Portfolio acquisitions
- Refresh programs
- Ownership programs

Companies turn to CIT Vendor Finance to:

- Protect against technology obsolescence
- Minimize exposure and investment requirements
- Structure multi-country financing relationships
- Capture incremental revenue at higher margins
- Reduce the cost and administrative burden of maintaining an in-house leasing operation
- Match equipment capacity to ever-changing business requirements

Customers

- End-user customers across all industries (middle market and Fortune 1000)
- Business partners and vendors worldwide
- Manufacturers and dealers of hardware, software, office product and telecommunications equipment, as well as distributors and value-added resellers



About CIT

CIT (OTC: CITGQ) is a bank holding company with more than \$60 billion in finance and leasing assets that provides financial products and advisory services to small and middle market businesses. Operating in more than 50 countries across 30 industries, CIT provides an unparalleled combination of relationship, intellectual and financial capital to its customers worldwide. CIT maintains leadership positions in small business and middle market lending, retail finance, aerospace, equipment and rail leasing, and vendor finance. Founded in 1908 and headquartered in New York City, CIT is a member of the Fortune 500.

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